



September 10, 2012

RE: BHM Letter of Referral

To whom it may concern:

This past summer I worked with BHM on 2 separate fast paced projects with 2 different school Districts. BHM was the low bidder on the Moreland School District Modernizations which included the interior remodels on two elementary schools and one middle school. The total construction cost was approximately \$4 Million dollars. BHM was also the low bidder on the Hillsdale High School Civil Improvement project with a total cost of approximately \$2 Million dollars.

Grant Whetstone, their project manager and Jerry Thompson their superintendent on the Moreland Modernizations did an incredible job considering the amount of work that had to take place over 10 weeks. Usually during summer modernizations something will come along that a contractor may use as an excuse to vie for overtime or an extension of time. Refreshingly, this is not BHM's style. They worked the overtime they needed on their own accord and quickly overcame any obstacle encountered to complete the project on time with next to zero in change orders and what change orders there were, were owner added items.

On the Hillsdale project I worked with Nate Palmer their project manager and Gary James their superintendent. The District had 2 other similar size civil improvement projects going on at 2 other sites and BHM was the only contractor of the 3 to completely finish by summer's end. Their project manager and superintendent were proactive in their approach in an effort to complete the project on time. Again, there were a very low number of change orders other than owner added items.

During a poor economic time, on low bid projects, our firm and more importantly our clients were treated with top notch service. BHM diligently pursued the work, kept the sites clean and extremely safe and I felt that my clients and I were treated to service that would match or even exceed a private negotiated job. Jeff Mazet and Tony Franceschini, the owners, were intimately involved with both projects. They hold a high standard to the level of quality and performance that BHM delivers. This reflected with their staff's professionalism and the project(s) end product. I highly recommend BHM construction for any of your construction projects.

Sincerely,

Adam Coll

Adam Coll
Construction Manager